



Board of Directors

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Ron Ross	(417) 624-0600
Lori Smith	(417) 624-0600
John Tiede	(417) 625-9503
John Wagner	(417) 862-8304

All board meetings will be posted on the web site: www.plannedgivingcouncil.org. All members are welcome to attend these board meetings.

Membership Minutes

Welcome to our newest members, Louise Secker and Shawn Naccarato. Louise is the Director of Community Services at the Lafayette House. Shawn is the Director of Planned Giving for Pittsburg State University. We look forward to getting to know you!

Save the date. The Salvation Army will be hosting a **free** Roy Adams Estate Planning Seminar on September 11th in Springfield, MO. Continuing education credits are available. Details will be forthcoming. Call John Wagner at 417-838-6688 for more information.

Wildcat Glades Conservation & Audubon Center is OPEN. Located at 201 W. Riviera Dr., Suite A, Joplin, MO 64804. Hours are: Tuesday-Saturday, 9:00 a.m.- 5:00 p.m.

Sunday, 11:00 a.m.- 4:00 p.m. Closed on Mondays
Directions: From I-44, take Exit #6 (HWY 86 South). Approximately 1/4 mile on the right. Look for Audubon Center signs.

Resource Library available to our members
We have three virtual seminars from NCPG. They are: Making Planned Giving Work for Business Owners, The Good, Bad, & Ugly: Insights Into Your Marketing for Insiders, and How to Talk to Prospects. We also have a video presentation by Robert Sharpe titled Planned Giving at the Turn of the Century: Facts & Fallacies. The new LEAVE A LEGACY® CD is also available to check out. To borrow any of these items, contact David Dillon, St. John's Mercy Regional Foundation at 417-625-2044.



LEAVE A LEGACY®

We have received copies of a CD for the LEAVE A LEGACY® Advertising & Public Relations Campaign. This CD contains new .pdf format versions of the LEAVE A LEGACY® campaign materials. The new format includes easy-to-use fields for entry of local information.

The LEAVE A LEGACY® video PSA is available for viewing at www.leavealegacy.org. As the LEAVE A LEGACY® effort moves forward, planned giving councils will be the first point of national referral for LEAVE A LEGACY®. Contact information at www.leavealegacy.org now features a link to NCPG's online council listing. This ensures that inquiries about the campaign are successfully directed to current local contacts. NCPG encourages members to maintain a close relationship with your planned giving council, so that you can share information and stay abreast of LEAVE A LEGACY® developments.

LEAVE A LEGACY® also offers a listserv. To subscribe please send an email as follows: address: listserv@iupui.edu
subject: leave blank
message: subscribe leavealegacy-l Your Name

All Planned Giving Council of the Four State members who are LEAVE A LEGACY® partners may use any of these materials.

Planned Giving Council of the Four States Announces 2008 Programs

March 5, 2008

David Duncan, The Coaching Group, LLC will present a program titled "The Five Planned Giving Triggers You Should Know". "As gift and estate design professionals, we have a valuable service to offer the friends and partners of our organizations. Knowing who can benefit and why is important to serving those generous supporters--and to our own career success. Our program will discuss practical ways to know when and how we can best help our donors and prospects with gift and estate design and further our own career objectives."

Time: 4:00 p.m.

Location: MSSU Criminal Justice Building

June 2008*

The June program will be focused on educating the general public about the importance of estate planning. It will follow the Memorial Day tab insert. Last year's program had some interesting questions that were brought to our professionals advisors. If you have clients or donors who have questions, please bring them to this free seminar.

September 2008*

This seminar will describe a three-tier gift planning pyramid and how gift planning programs can implement a marketing strategy to encompass prospects from all giving levels while also customizing the message to reach a wide range of constituencies. This is an NCPG virtual seminar and the presenter is Brian M. Sagrestano, JD who will join NCPG's board this year.

November 2008*

This will be a joint meeting between the Southwest Missouri Estate Planning Council and the Planned Giving Council of the Four States. This will be an educational meeting for professional advisors.

**Dates, Times and Locations will be announced at a later date*